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## Individual Services

Bean, Kinney & Korman, PC offers a broad range of general legal services to active and retired American Foreign Service **Protective Association** members and their families. Our areas of specific focus include civil litigation, business advice and small business start ups, employment issues, contract drafting and negotiation, commercial law, immigration, wills and estate planning, real estate, family law, personal injury, and international and domestic adoptions. Our offices are conveniently located a few minutes from the State Department, in Arlington, Virginia. We practice in Virginia, Maryland, and the District of Columbia.

We take particular pride in being attentive to the legal service needs of individuals and families. In matters that demand special sensitivity and thoughtfulness, we excel at delivering effective advice and forceful advocacy. We attack the most intricate and difficult problems with sophisticated skills and innovative strategies. The value we deliver to our clients is the product of firm characteristics that have made Bean, Kinney & Korman, PC an established and respected advisor and counselor to people needing trusted guidance in their personal affairs.

We have structured a special fee arrangement for AFSPA members based on our commitment to providing quality legal services at affordable prices. We will tailor an acceptable fee arrangement to the particular case and the needs of the **Protective Association** member. We offer **Protective Association** members a ten percent (10%) discount on regular hourly fees. Our initial consultation will be without charge.

For further information, please contact James W. Korman at (703) 525-4000 or [jkorman@beankinney.com](mailto:jkorman@beankinney.com)

### Experience and Versatility

Our attorneys have accumulated an exceptional depth of experience and proficiency in complementary practice areas. This quality enables the firm to assemble resources rivaling those of much larger firms for many matters of complexity and scale. The firm's attorneys are not one-dimensional. They bring to each case the perspective and intuitive thinking characteristics of a multi-disciplinary practice.

### Dedication to Service

No client should ever feel ignored or underserved. Bean, Kinney & Korman conscientiously seeks to deliver prompt, thorough and proficient service to every client, individuals as well as institutions. Our personal concern for clients is a core value of the firm. Our most experienced attorneys are always accessible and closely supervise all levels of services provided.

Our dedication to service extends not only to our clients, but also to our profession and community. Our attorneys have an exceptional track record of leadership positions in professional associations and civic organizations. We are tutors in schools and active participants in pro bono legal service programs. We serve on boards and as officers of bar associations, as well as community organizations. We understand personal and professional commitment.

### Flexibility and Efficiency

Clients are entitled to the delivery of legal services tailored to their requirements. Bean, Kinney & Korman continually invests in the technology and training necessary to accomplish this goal efficiently and effectively. Online communications, legal database research, routine pleading and document assembly programs, custom-billing formats, and shared work product are featured resources of the firm.

We do not take our reputation for granted. We are here to deliver consistent value to every client, every day, whether in conference rooms or courtrooms. Whatever the mission, our object is getting it done for you with exceptional professional skill and personal attention. Our reputation has been made on that promise.